

37th Board Meeting End 2016 Corporate Key Performance Indicator Results For Board Information

GF/B37/ 26 Kigali, Rwanda 03-04 May 2017

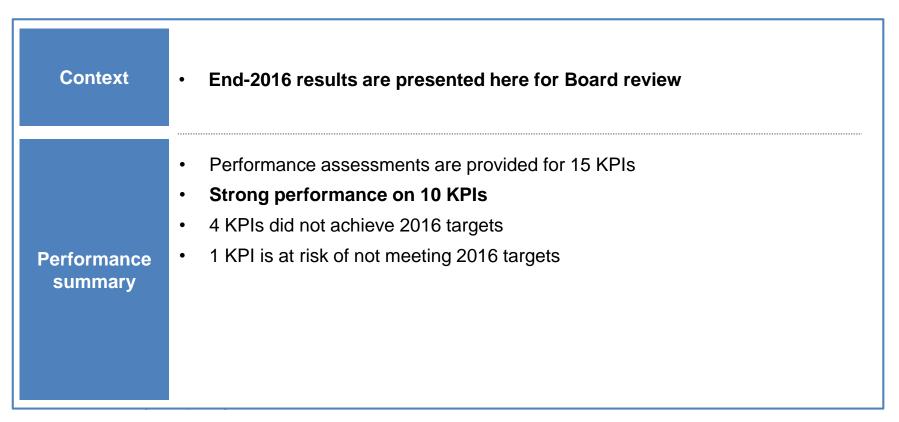


High level overview: End-2016 Results

On track	track 🔲 Risk of not meeting target 📕 Below expectation 📕 Not scheduled for reporting						
Strategic	Strategic goals			Strategic targe	ts		
corporate KPIs	Performance goals	e against strategic		2 Quality and services	coverage of 3	Performance again delivery targets	inst strategic service
Strategic Objectives		Evolve the funding model	grant	mentation	Promote and protect human rights	Sustain the gains, mobilize resources	 Strategic enablers Implementing operational excellence Enhance partnerships
	4 Efficiency of Global Fund investment decisions	7 Access to funding	ор	fective perational risk anagement	12 Human rights protection	13 Resource mobilization	15 Efficiency of grant management operations
Corporate KPIs	5 Health system strengthening	8 New Funding Model transition	10 Va	alue for money		14 Domestic financing for AIDS, TB & Malaria	16 Quality of management and leadership
	6 Alignment with national reporting systems			rant expenses recast		ivialalla	

டு The Global Fund டு Le Fonds mondial டு El Fondo Mundial டு Глобальный фонд டு 全球基金 الصندوق العالمي

End-2016 KPI Results: Context and Summary



 • Impact and Service delivery targets for 2016 projected to be on track • Projected underperformance on coverage of PMTCT and HIV/TB services being further analyzed with partners 						
KPI 1: Performance against Ostrategic goals	KPI 2: Quality and coverage O of services	KPI 3: Performance against strategic service delivery targets				
 End 2015 results 2016 Infections Averted target has been achieved 	 <u>Parts a-f</u> End 2015 results Potential underperformance on PMTCT & HIV/TB measures 2016 Insecticidal net coverage and use targets have been met 	 <i>Mid-2016 results</i> 2016 ARV, DOTS, and IRS service delivery targets have been achieved 				
Lives Saved projections on track Pg. 11	 <u>Part g</u> 2016 target for valid key population size estimates achieved Pg. 12-15 	Updated projections suggest at least 95% of targets will be met on all indicators Pg. 16-17				

Strategic Objective 1- Invest more strategically

 Overview Good performance maintained in rebalancing the portfolio & aligning with national systems Availability of data to track HSS performance remains a major challenge 					
KPI 4: Efficiency of Global Fund investment decisions	KPI 5: Health system strengthening	KPI 6: Alignment with national reporting systems			
2016 target has been achieved	 2016 target not achieved Data available for only four countries All show a steady improvement over time, but not at the rate anticipated 	2016 target has been achieved			
Pg. 18	Pg. 19	Pg. 20			

Strategic Objective 2 - Evolve the funding model

Overview funding process are taking longer that	 The 'Grant making' and 'Board approval to disbursement' phases of the access to funding process are taking longer than anticipated Analysis indicates a strong association between external risk ratings and longer times 						
KPI 7: Access to funding	KPI 8: New Funding Model transition						
2016 target not achieved	• N/A						
 Management actions have not improved performance for this funding cycle 							
 The next funding cycle will benefit from differentiation and information systems improvements 							
Analysis indicates that external risk is the main driver of performance Pg. 21							

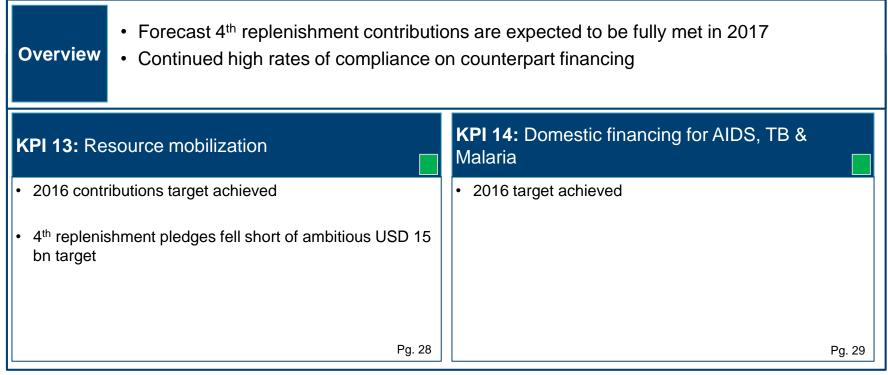
Strategic Objective 3 - Actively support grant implementation success

Overview	 Overview Portfolio risk levels remain stable Strong performance on procurement savings after underperformance in 2015 Forecast Grant expenses remain within target range 						
KPI 9: Effe manageme	ctive operational risk	KPI 10: Value for money	KPI 11 Grant expenses forecast				
2016 target achieved		2016 target exceeded	2016 target achieved				
 Portfolio Risk Index remains stable 		 Strong performance on savings 	 Forecast grant expense ratio remains within target range 				
	Pg. 22	Pg. 23-24	Pg. 25				

Strategic Objective 4 – Promote & protect human rights

 Breaches of the Human Rights Minimum Standards are not being reported to the Global **Overview** Fund **KPI 12:** Human rights protection **Below** expectations Few Human Rights related complaints have been made to the Global Fund ٠ None qualified as breaches of the Human Rights Minimum Standards ٠ Pg. 26-27

Strategic Objective 5 – Sustain the gains, mobilize resources



Strategic Enablers – Enhance partnerships, and Improve governance, operations and controls

- Continued strong performance controlling Secretariat costs
- No improvement in management and leadership index

KPI 15: Efficiency of grant management operations	KPI 16: Quality of management and leadership
2016 target achieved	2016 target not achieved
	 Target improvement not achieved, but performance remains comparable to external benchmarks
Pg. 30	Pg. 31

Detailed indicator view

The Global Fund 37th Board Meeting, 03-04 May 2017, Kigali, Rwanda

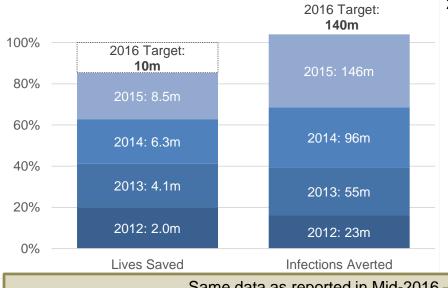
ூ The Global Fund ூ Le Fonds mondial ூ El Fondo Mundial ூ Глобальный фонд の全球基金 الصندوق العالمي

Strategic Goals & Targets	Strategic Objective 1 Invest more	Evolve the funding	Actively support grant	Strategic Objective 4 Promote and protect	Sustain the gains,	Enhance partnerships &	
.	strategically	model	implementation success	human rights	mobilize resources	Improve operations	

Performance against strategic goals

Measure

- a) Estimated number of Lives Saved
- b) Estimated number of Infections averted



Performance

2012-16 Target: 10m lives saved

2012-15 Result: 8.5m lives saved

2012-16 Target: 140m new infections averted **2012-15 Result: 146m new infections averted**

- 2016 target for Infections averted has been achieved
- Current projections suggest the 2016 target for lives saved will be met
- Strong performance on infections averted is driven by malaria. Target assumes continuation of the 3% rate of decline seen for 2006-2010. However, rate of decline has accelerated to 4% per year over 2011-2015

Same data as reported in Mid-2016 – data only available once per year

Strategic Goals &	Strategic Objective 1	Strategic Objective 2	Strategic Objective 3	Strategic Objective 4	Strategic Objective 5	Strategic Enablers
	Invest more	Evolve the funding	Actively support grant	Promote and protect	Sustain the gains,	Enhance partnerships &
Targets	strategically	model	implementation success	human rights	mobilize resources	Improve operations

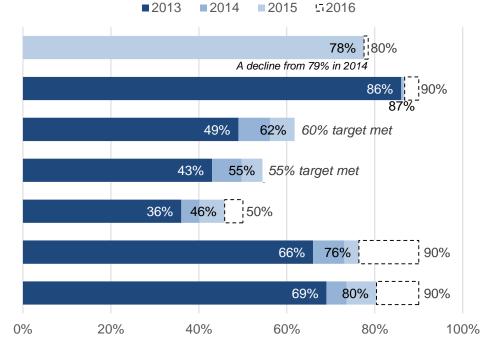
KPI 2 Quality and coverage of services

Measure

- a) ARV retention rate at 12 months
- b) TB Treatment success rate for all new cases (2014)
- c) Proportion of population at risk potentially covered by LLINs distributed

Proportion of the population that slept under an ITN the previous night

- d) Percentage of adults and children living with HIV currently receiving ART
- e) Percentage of HIV positive pregnant women who received anti-retrovirals to reduce mother-to-child HIV
- f) Percentage of HIV-positive TB patients given ART during TB treatment

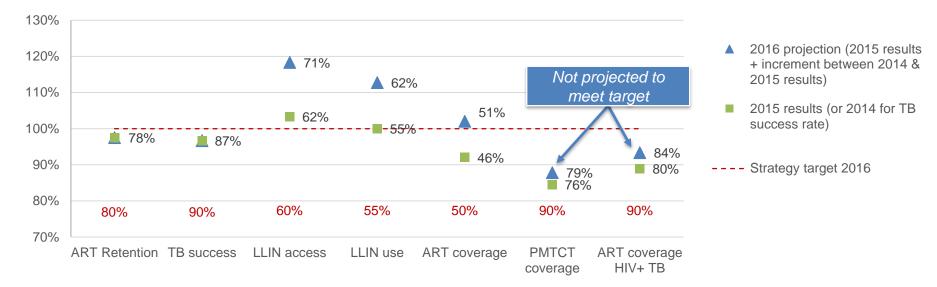


The Global Fund 37th Board Meeting, 03-04 May 2017, Kigali, Rwanda

Same data as reported in Mid-2016 – data only available once per year

Strategic Goals &	Strategic Objective 1 Invest more strategically	Evolve the funding		Strategic Objective 4 Promote and protect human rights		Strategic Enablers Enhance partnerships & Improve operations
-------------------	---	--------------------	--	--	--	--

KPI 2 Quality and coverage of services



- Note: the quality and coverage indicators report national performance and not just the performance of Global Fund grants
- The 90% target for PMTCT coverage, TB treatment success rate and ART coverage of HIV/TB co-infected patients were set based on the Global Plan aspirational targets, without link to funding or grant-specific targets, therefore, their ambitious level should be taken into account
- The Secretariat is working with Technical Partners to better assess and understand the drivers behind projected underperformance, see following slides for further detail

Same data as reported in Mid-2016 – data only available once per year

	Strategic Goals &	Strategic Objective 1	Strategic Objective 2	Strategic Objective 3	Strategic Objective 4	Strategic Objective 5	Strategic Enablers
	_	Invest more	Evolve the funding	Actively support grant	Promote and protect	Sustain the gains,	Enhance partnerships &
	Targets	strategically	model	implementation success	human rights	mobilize resources	Improve operations

KPI 2 Quality and coverage of services

Challenge

- ART coverage of HIV+ TB patients & PMTCT coverage are projected not to meet 2016 targets; TB treatment success & ART retention may also miss targets
- Country A is the main driver of the observed drop in ART retention rate, with retention rates declining from 77% to 73%, which the country attributes to
 incomplete reporting
- Country B drives 45% of the performance gap in PMTCT following a drop in results from 61,000 women in 2014 to 53,000 in 2015
- Key causes of underperformance in ART coverage of HIV+ TB patients, unknown TB treatment outcomes, and poor PMTCT coverage are being investigated

Actions agreed by the HIV & TB situation room partners	Original Deadline	Status Update
HIV/TB performance		
 Conduct further analysis on the countries contributing to underperformance 	Nov 2016	High level analysis complete, more specific country analysis ongoing
 Hold joint TB and HIV Situation Room review, involving country partners & Ministries of Health to better understand the reasons behind underperformance 	Dec 2016	Partners consulted - Joint TB/HIV Situation Room delayed to Q2 2017
 Develop action plan (follow-up actions incorporated into program reviews and Country Dialogues) Regular Situation Room check points and follow-up 	Dec 2016 2017	Delayed to March 2017 Ongoing
PMTCT performance and ARV retention		
 Conduct further analysis on the countries contributing to underperformance 	Dec 2016	High level analysis complete, more specific country analysis ongoing
Hold HIV Situation Room to review analysis with partners and country teams & assess support required	Dec 2016 & Q1 2017	Consultation with partners ongoing
 Develop action plan (follow-up actions incorporated into program reviews and Country Dialogues) Regular Situation Room check points and follow-up 	Q1 2017 2017	Delayed to Q2 2017 Ongoing
TB TSR		
Analysis of TB TSR in High Burden Countries conducted	Nov 2016	High level analysis complete, more specific country analysis ongoing
 Results discussed with Technical Partners in TB Situation Room and also with Country Team Intervention/activities to improve TB TSR to be discussed with countries during country dialogue 	Dec 2016 2017	TB Situation Room complete Ongoing

Strategic Goals &	Strategic Objective 1	Strategic Objective 2	Strategic Objective 3	Strategic Objective 4	Strategic Objective 5	Strategic Enablers
	Invest more	Evolve the funding	Actively support grant	Promote and protect	Sustain the gains,	Enhance partnerships &
Targets	strategically	model	implementation success	human rights	mobilize resources	Improve operations

Quality and coverage of services (part g)

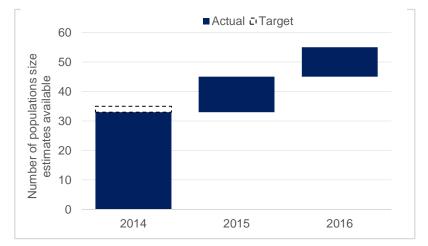
Measure

 g) Number of countries with validated population size estimates for Female Sex Workers, Men who have Sex with Men, and where applicable, Injecting Drug Users

Performance

2016 Target: 55 countries (cumulative)

End-2016 Result: 55 countries to date



Interpretation

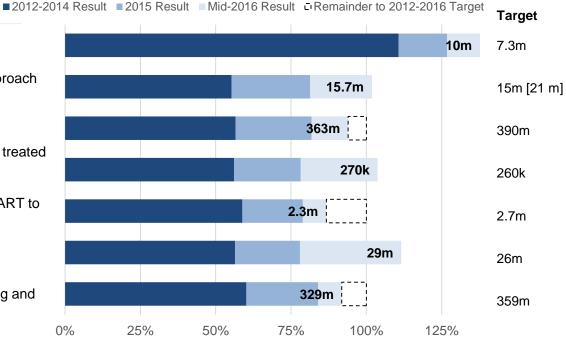
- End 2016 target has been fully achieved
- 19 countries have a clear plan to collect key population size estimates in 2017

Strategic Goals &	Strategic Objective 1 Invest more	Strategic Objective 2 Evolve the funding		Strategic Objective 4 Promote and protect		
Targets	strategically	J	implementation success		 Enhance partnerships & Improve operations	

Performance against strategic service delivery targets

Measure

- a) # of people alive on ARV therapy
- b) # of TB cases treated according to the DOTS approach
- c) # of LLINs distributed in SSA
- d) # of bacteriologically confirmed drug resistant TB treated with a 2nd line regimen
- e) # of HIV positive pregnant women who received ART to reduce the risk of MTCT
- f) # of IRS services delivered
- g) # of people who received HIV testing & counseling and know their results

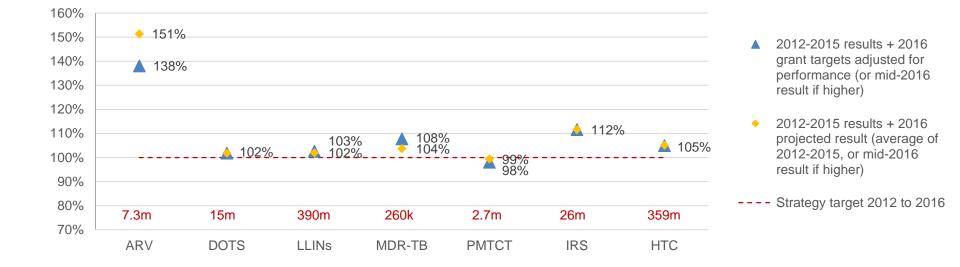


The Global Fund 37th Board Meeting, 03-04 May 2017, Kigali, Rwanda

டு The Global Fund டு Le Fonds mondial டு El Fondo Mundial டு Глобальный фонд டு 全球基金 الصندوق العالمي டு

Strategic Goals &	Strategic Objective 1 Invest more strategically	Strategic Objective 2 Evolve the funding model		Strategic Objective 4 Promote and protect human rights		Strategic Enablers Enhance partnerships & Improve operations	
-------------------	---	--	--	--	--	--	--

KPI 3 Performance against strategic service delivery targets



டு The Global Fund 🛇 Le Fonds mondial 🛇 El Fondo Mundial 🛇 Глобальный фонд 🏵 全球基金 الصندوق العالمي 🏵

The Global Fund 37th Board Meeting, 03-04 May 2017, Kigali, Rwanda

Strategic Goals &	Strategic Objective 1	Strategic Objective 2	Strategic Objective 3	Strategic Objective 4	Strategic Objective 5	Strategic Enablers
	Invest more	Evolve the funding	Actively support grant	Promote and protect	Sustain the gains,	Enhance partnerships &
Targets	strategically	model	implementation success	human rights	mobilize resources	Improve operations

Efficiency of Global Fund investment decisions

Measure

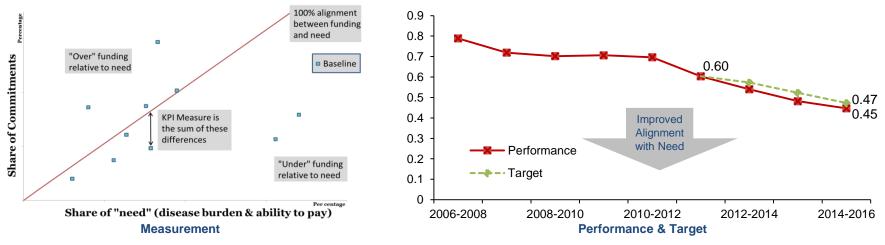
a) Alignment between investment decisions and country "need"; with need defined in terms of disease burden and ability to pay

Performance

2016 Target: 0.47

22% improvement in alignment from 2013 baseline

End-2016 Result: 0.45 (26% improvement from baseline)



The Global Fund 37th Board Meeting, 03-04 May 2017, Kigali, Rwanda

ூ The Global Fund ூ Le Fonds mondial ூ El Fondo Mundial ூ Глобальный фонд ூ 全球基金 الصندوق العالمي இ

Strategic Objective 1Strategic Objective 2Invest moreEvolve the fundingstrategicallymodel

tive 2 Strategic Objective 3 Actively support grant implementation success

jective 3 Strategic Objective 4 port grant Promote and protect human rights

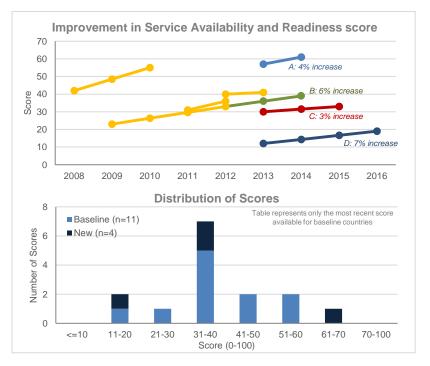
tive 4 Strategic Objective 5 otect Sustain the gains, mobilize resources

Strategic Enablers Enhance partnerships & Improve operations

KPI 5 Health System Strengthening

Measure

Service availability and readiness score



Performance

2014-2016 Target: 60% of countries surveyed show an improvement of at least 5% points in service availability rating

End-2016 Result: 50% (2/4 countries surveyed show at least 5% improvement in service availability rating)

- All countries show an improvement in service availability and readiness, though only half show an improvement meeting the 5% benchmark
- 80% of the countries surveyed have half of the basic elements available to deliver a quality service for HIV/TB or malaria
- Limited improvement in Country (c) is due to low levels of service provision for TB diagnosis and treatment, perhaps as a result of discontinued WHO support to TB-reach. CT is aware of these challenges and a comprehensive set of actions to address this are underway with support from in-country partners
- Country (a) started from a high baseline: both initial and follow-up score are higher than scores from all other countries surveyed

Summary of management actions

Survey results for five additional countries are now being finalized by countries, one of these would provide a repeat score to enable KPI calculation. Approximately 13 new HFAs/DQRs have been initiated in 2016, with results expected in 2017

Cár	ategic Goals &	Strategic Objective 1	Strategic Objective 2	Strategic Objective 3	Strategic Objective 4	Strategic Objective 5	Strategic Enablers
	-	Invest more	Evolve the funding	Actively support grant	Promote and protect	Sustain the gains,	Enhance partnerships &
Idi	gets	strategically	model	implementation success	human rights	mobilize resources	Improve operations

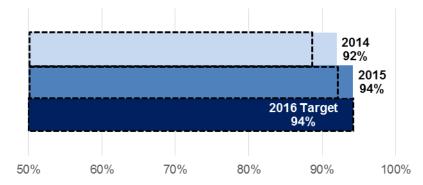
KPI 6 Alignment of supported programs with national systems

Measure

Performance

Percentage of investments in countries where Global Fund support is reported on National Disease Strategy budgets 2016 Target: 94%

End-2016 Result: 94%



Interpretation

- Two high impact countries did not report Global Fund support on budget in 2016
- Both countries will report on budget for 2017

Strategic Objective 1Strategic Objective 2Invest moreEvolve the fundingstrategicallymodel

2 Strategic Objective 3 Actively support grant implementation success

ective 3Strategic Objective 4port grantPromote and protecton successhuman rights

ive 4 Strategic Objective 5 Sustain the gains, mobilize resources Strategic Enablers Enhance partnerships & Improve operations

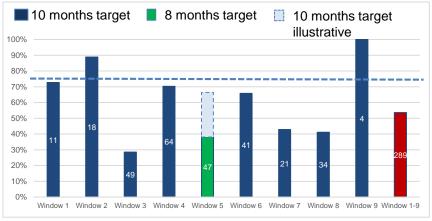
KPI 7

Access to Funding

Measure

Time from final Concept Note submission to first disbursement

Board approved KPI definition includes the following clause: Special dispensation will be given to grants where first disbursement is delayed to align with parliamentary approval processes, national cycles, or for legal requirements



NOTE: Excludes Early Applicants/non-NFM submissions. Changes to historical data from Q2 attributable to Window 4: Country A HIV/TB split into 2 additional grants, Window 6: Country B HIV split into an additional grant, Window 7: Country C Malaria split into 2 grants

Performance

2016 Target: 75% of grants submitted in 2015-2016 take 10 months or less

End-2016 result: 54%

Interpretation

- 289 grants were eligible for KPI 7 assessment; 155 met target (54%). Average duration for windows 1-9, as of Q4 2016 is 10.7 months
- A multivariate analysis identified a statistically significant association between increased time to first disbursement and increasing levels of external risk

Summary of management actions

- Development of a differentiated application and review process, as well as providing some portfolios access to the "program continuation approach", is expected to streamline access to funding
- 'Submission to GAC 1' and 'GAC 2 to Board approval' stages, which are under direct Secretariat control, have performed in line with target and have improved over time
- 'Grant-making' and 'Board approval to grant signing' suffer from a lack of Secretariat control, and have proven difficult to accelerate. Low capacity within countries remains a key challenge. Plans to address this through mobilization of TA have experienced delays
- 'Grant signing to disbursement' is under direct Secretariat control, but has not improved. AIM system improvements are expected to clarify the ADMF creation process and simplify workflow

Strategic Objective 1StrategicInvest moreEvolve thstrategicallymodel

Strategic Objective 2 Evolve the funding model imple

Strategic Objective 3Strategic Objective 4Actively support grantPromote and protectimplementation successhuman rights

e 4 Strategic Objective 5 Sustain the gains, mobilize resources Strategic Enablers Enhance partnerships & Improve operations

KPI 9

Effective operational risk management

Measure

Portfolio Risk Index

Index based on a scoring system applied to the grant level risk ratings of the QUART operational risk management framework



Performance

2016 Target: Within range 1.7 to 2.1

End-2016 Result: 2.0

• Portfolio risk level slightly higher than previous 1.9 average

Strategic Objective 1Strategic Objective 2Invest moreEvolve the fundingstrategicallymodel

g Strategic Objective 3 Actively support grant implementation success

ve 3 Strategic Objective 4 grant Promote and protect human rights

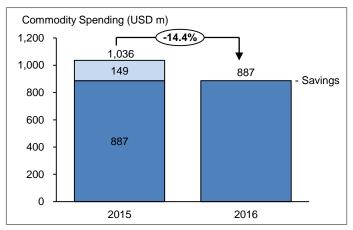
ve 4 Strategic Objective 5 tect Sustain the gains, mobilize resources Strategic Enablers Enhance partnerships & Improve operations

KPI 10

Value for money

Measure

Savings gained through leveraging Global Fund purchasing power



NOTE: Indicator measures year-on-year savings gained through Pooled Procurement Mechanism (PPM & AMFM). \$ Savings = (Unit Price 2015 – Unit Price 2016) * 2016 volume. KPI = (savings 2016 / 2016 spend + 2016 savings).

Performance

2016 Target: 7% reduced spend on equivalent commodities at equivalent quality and volume

End-2016 Result: 14.4% savings (\$149m)

Interpretation

- USD 149m in savings driven by LLINs (81m), ARVs (56m), and Copayment Mechanism (CPM) ACTs (6m)
- Additionally, USD 9m was saved in PSA fees due to negotiation of more favorable rates for 2016 through insourcing of further key activities
- PPM ACTs savings were much lower: 2.2% vs. 7.6% for CPM ACTs due to 71% of ACT orders being placed late in 2016, which resulted in lost savings through having to procure higher priced products and higher freight costs than otherwise to mitigate stock-out risks
- Better demand visibility (volume and time) and timely order placement can increase savings
 going forward
- Lower antimalarial savings largely due to injectable artesunate, which saw a spending increase of 3.4% due to a Q4 2015 price increase; Q1 2016 negotiations achieved 7% unit price reduction, thereby mitigating the loss from 6.8% in Q1/Q2 2016 to 3.4% in Q3/Q4 2016

Management Actions

 Improved demand planning (better visibility and timely order placement) is one of three key deliverables for Sourcing in 2017

Strategic Goals &	0 /	Strategic Objective 2			Strategic Objective 5	Strategic Enablers	
	Invest more	Evolve the funding	Actively support grant	Promote and protect	Sustain the gains,	Enhance partnerships &	
Targets	strategically	model	implementation success	human rights	mobilize resources	Improve operations	

KPI 10 Value f

Value for money

Challenge

- Projecting savings through leveraging purchasing power has been difficult primarily due to the long-standing challenge of poor demand visibility
- Current savings methodology does not reflect the multiple year saving generated by global tenders to establish multi-year Framework Agreements the KPI definition has been revised for the next strategy cycle
- Demand forecasting challenges create risks beyond the poor projection of savings, including:
 - · Financial risks uncertainty about financial commitments and cash-flow required
 - Programmatic risks increased risk of stock-out due to poor volume projections and timing
 - Diminishes value for money poor planning can lead to lost value opportunities, more expensive emergency
 procurements

Progress on Management Actions

- Not yet fully implemented Accountability: Improved alignment within the Secretariat on demand management to maximize value for money at the portfolio and individual grant level
- Medium-term Improving country demand visibility: procedures and systems for improved information on demand for health products under development
- Longer-term Improved country level data: Efforts to improve country-level data by strengthening Logistic Management
 Information Systems will be implemented under the Supply Chain Strategy

Strategic Objective 1Strategic Objective 2Invest moreEvolve the fundingstrategicallymodel

2 Strategic Objective 3 Actively support grant implementation success

ective 3Strategic Objective 4port grantPromote and protecton successhuman rights

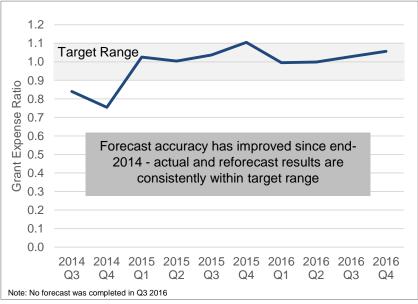
tive 4 Strategic Objective 5 otect Sustain the gains, mobilize resources Strategic Enablers Enhance partnerships & Improve operations

KPI 11

Grant expenses forecast

Measure

Corporate Expenditure Rate (CER): Proportion of forecast grant expenses made to schedule



Performance

2016 Target: 0.9 - 1.1

End-2016 Result : 1.06 (USD 3.9bn / 3.7bn)

(2016 Actual Annual Grant Expense / 2016 Grant Expense Corporate Budget)

Interpretation

- Continued strong performance
- Though actual YTD expenditure rate was 71% at Q2 due to PPM timing shifts and technical delays in processing ADMFs, delayed budgeted commitments were finally realized as expenditure in the second half of the year
- 100% of grant expenses in 2016 are managed under NFM

Strategic Objective 1Strategic Objective 2Invest moreEvolve the fundingstrategicallymodel

ye 2 Strategic Objective 3 g Actively support grant implementation success

At Strategic Objective 4 Promote and protect human rights

Strategic Objective 5 Sustain the gains, mobilize resources

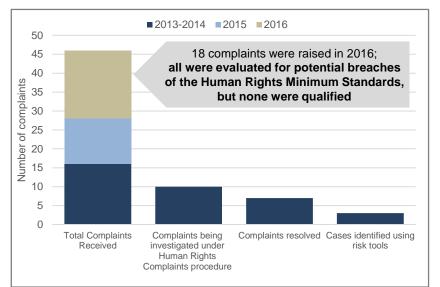
Strategic Enablers Enhance partnerships & Improve operations

KPI 12

Human Rights Protection

Measure

Percentage of human rights complaints against Global Fund supported programs successfully identified through risk assessment tools; and resolved through Secretariat policies and procedures



Performance

2013-2014 Result: 30% / 2015 Result: No qualifying complaints 2016 Target: year on year improvement with a 100% aspiration **End-2016 Result:** No qualifying complaints

- Of the 108 allegations received by the OIG in 2016, 18 had Human Rights issues indicated as a feature (a core complaint for 2, and a sub-category of complaint for 16)
- All of these complaints were made by in-country whistle blowers, and no complaints were received from the Secretariat
- After OIG's assessment of the 18 complaints, none met the Global Fund Human Rights five minimum standards criteria to warrant an OIG intervention
- The two core human rights complaints were referred to the Secretariat for awareness and comment. The Country Teams were fully aware of the issues raised and were dealing with the programmatic aspects within ongoing program management actions

Strategic Goals &	Strategic Objective 1	Strategic Objective 2	Strategic Objective 3	Strategic Objective 4	Strategic Objective 5	Strategic Enablers	
_	Invest more	Evolve the funding	Actively support grant	Promote and protect	Sustain the gains,	Enhance partnerships &	
Targets	strategically	model	implementation success	human rights	mobilize resources	Improve operations	

KPI 12 Human Rights Protection

Challenge

- No complaints were made to the OIG in 2015 or 2016 that qualified as breaches of the Global Fund's Human Rights minimum standards
- The following management actions were agreed to better understand why complaints have not been received:
 - 1. In 2016, OIG to conduct intelligence-led, proactive assessment into mechanisms used by implementers to monitor human rights violations. Specifically, this exercise will also review awareness and understanding of the human rights component of the grant agreement to ensure processes in place are sufficient to escalate issues as they arise
 - 2. Secretariat, with OIG support as sounding board, to commission an independent evaluation of the Global Fund's Human Rights complaints procedures

Progress on Management Actions

- 1. OIG conducted a proactive investigation mission to Ukraine in March 2016 that included potential human rights issues and reporting channels. Interviews with users of harm reduction services identified that they did not know of the Global Fund's whistleblowing mechanism
- 2. CRG and OIG have jointly commissioned an independent assessment of the Global Fund's Human Rights complaints procedures, with consultation at three levels 1) The Secretariat and the OIG, 2) Partners and civil society groups in-country, and 3) Implementers and beneficiaries in-country. The assessment will focus on:
 - Why we are not seeing the procedure used for the purpose it was primarily designed for; and why initial enthusiasm among beneficiaries and service providers did not translate into uptake
 - A contractor has been selected, has commenced with telephone interviews and review of background documentation. Missions
 delayed to April at the request of the selected countries, as they are busy with the development of funding requests. May 2017 report
 will inform follow-up action plan. [Note: Report originally expected October 2016, as noted in Q1 2016 KPI reporting]

Strategic Goals & Targets	Strategic Objective 1 Invest more strategically	Strategic Objective 2 Evolve the funding model		Strategic Objective 4 Promote and protect human rights	Sustain the gains,	Strategic Enablers Enhance partnerships & Improve operations
------------------------------	---	--	--	--	--------------------	--

Resource Mobilization

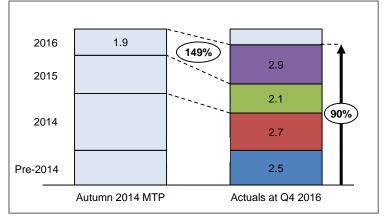
Measure

- a) Actual pledges as a percentage of the replenishment target
- b) Pledge conversion rate. Actual 4th replenishment contributions as a percentage of forecast



2014-2016 Target: USD 15 bn 2014 Result: USD 12.2 bn (81%); End-2015 Result: USD 12.4 bn (83%) **End-2016 Result: USD 12.4 bn (83%)**

2014-2016 Target: 100% annually of forecast contributions received End-2016 Result: 149% (USD 2.9bn 2016 forecast / 1.9bn MTP)



NOTE: 4th replenishment pledges only. Actuals & MTP at accounting FX rates. Actuals include any contributions from post-replenishment pledges.

Part (a) Interpretation

- Reflects additional pledges of USD 40m received in 2016
- The end-2016 result is revised down from USD 12.7 bn reported mid-2016 due to:
 - Exclusion of an unconfirmed pledge
 - Reclassification of an additional pledge to the fourth replenishment, as a pledge to the fifth replenishment

Part (b) Interpretation

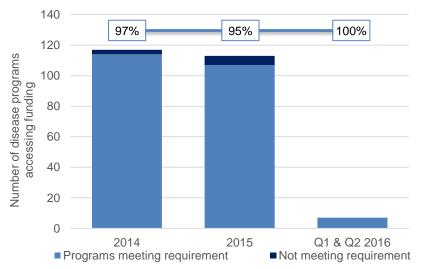
- 149% of forecast 2016 contributions were converted in 2016
- 90% of forecast 4th replenishment contributions were converted by end 2016
- Remaining forecast contributions are expected to be fully converted in 2017
- Higher than expected 2016 performance is due to large shifts of contributions from 2015 to 2016

Strategic Goals &	Strategic Objective 1	Strategic Objective 2	Strategic Objective 3	Strategic Objective 4	Strategic Objective 5	Strategic Enablers
_ 0	Invest more	Evolve the funding	Actively support grant	Promote and protect	Sustain the gains,	Enhance partnerships &
Targets	strategically	model	implementation success	human rights	mobilize resources	Improve operations

Domestic financing for AIDS, TB & Malaria

Measure

Percent of programs accessing funding (concept note submissions) where government contributions meet minimum counterpart financing thresholds



Performance

2016 Target: 90%

End-2016 Result: 100% (7/7 programs) in 2016

Interpretation

- Additional domestic commitments of USD 6bn leveraged for 2014-16 allocation implementation period
- Currently improving 1) internal process for tracking expenditures through Project AIM and 2) country level reporting through support for institutionalization of NHA through WHO and grants
- Realization of these commitments will be reported through KPI-11 of the new strategy framework

Same End-2016 data was reported in Mid-2016

NOTE: Excludes Exemptions, Reiterations, and Reprogramming Requests of programs that had previously submitted CNs

ூ The Global Fund ூ Le Fonds mondial ூ El Fondo Mundial ூ Глобальный фонд ு全球基金 الصندوق العالمي

Strategic Goals &	Strategic Objective 1	Strategic Objective 2	Strategic Objective 3	Strategic Objective 4	Strategic Objective 5	Strategic Enablers
_	Invest more	Evolve the funding	Actively support grant	Promote and protect	Sustain the gains,	Enhance partnerships &
Targets	strategically	model	implementation success	human rights	mobilize resources	Improve operations

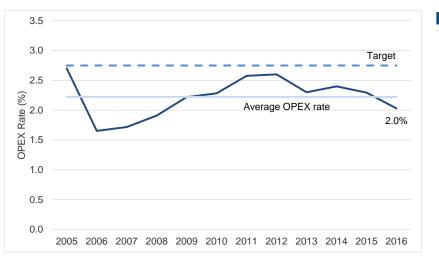
Efficiency of grant management operations

Measure

OPEX rate: operating expenses as a percentage of grants under management

Performance 2016 Target: Below a maximum of 2.75%

End-2016 Result: 2.0%



The Global Fund 37th Board Meeting, 03-04 May 2017, Kigali, Rwanda

Interpretation

- OPEX rate has stabilized after a six year period of growth
- Drop in ratio due to an increase in the volume of grants under management
- To account for the changes brought by the shift from an annual rounds-based system to the current 3-year allocation system, the current measure of grants under management will need to be revised
- Going forward, grants under management will be redefined as grants payable plus contingent liability, rather than the average of cumulative grant portfolio

Strategic Objective 1StrategicInvest moreEvolve thestrategicallymodel

Strategic Objective 2 Strategic Evolve the funding Model implementation of the funding Model implementation of the funding for the funding for

Strategic Objective 3Strategic Objective 4Actively support grantPromote and protectimplementation successhuman rights

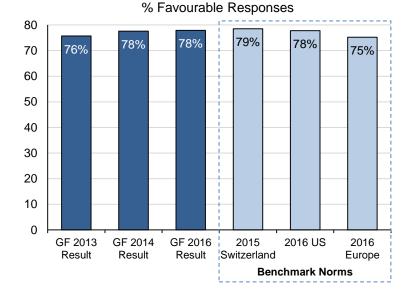
tive 4 Strategic Objective 5 sotect Sustain the gains, mobilize resources Strategic Enablers Enhance partnerships & Improve operations

KPI 16

Quality of management and leadership

Measure

Management and leadership index Towers Watson Manager Quality scale selected as the benchmarked index



Performance

2016 Target: 80% of items on manager quality survey received favorable responses (2% increase from 2015 result)

2016 Result: 78% favorable responses

Interpretation

- No substantial change in results from 2015; Average score of favorable responses across all 46 items in the survey remained stable at 78%
- However, Global Fund outperforms the European norm, meets the US norm, and falls slightly below the 2015 Swiss norm
- Analysis to assess whether a change in demographics or tenure has affected results was not possible
- Important variation in performance across departments provides opportunities for improvement; Components of the People Strategy and Integrated Performance Management will address key issue areas

Backup

The Global Fund 37th Board Meeting, 03-04 May 2017, Kigali, Rwanda

டு The Global Fund டு Le Fonds mondial டு El Fondo Mundial டு Глобальный фонд டு 全球基金 الصندوق العالمي

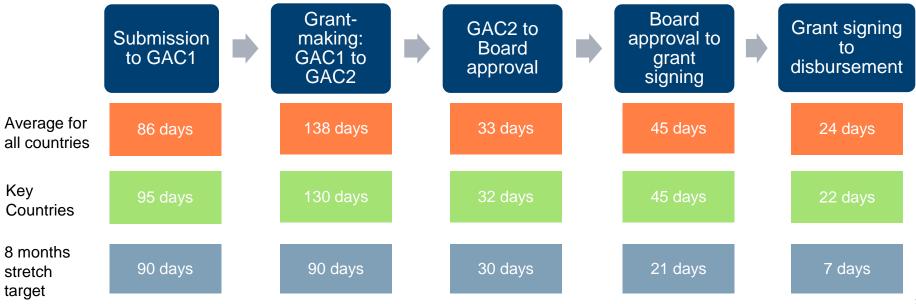
Strategic Goals & Targets	· · ·	. ,		Strategic Objective 4 Promote and protect human rights		Strategic Enablers Enhance partnerships & Improve operations	
---------------------------	-------	------------	--	--	--	--	--

KPI 7 Access

Access to Funding

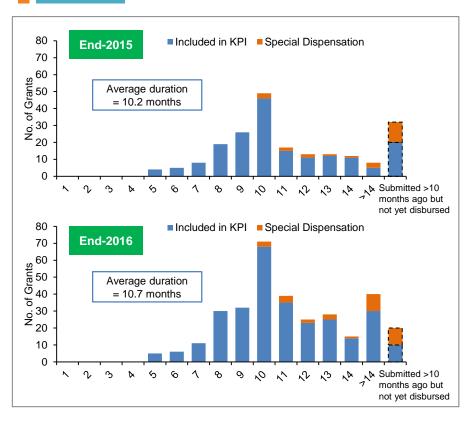
Allocation period 2014-2016 outcomes:

• Average time of submission to disbursement is 10.7 months



Strategic Goals & Targets	· · ·	• • •	Strategic Objective 3 Actively support grant implementation success	Strategic Objective 4 Promote and protect human rights		Strategic Enablers Enhance partnerships & Improve operations	
------------------------------	-------	-------	---	--	--	--	--

Access to Funding



Interpretation

 Though, fewer grants submitted >10 months ago are still awaiting disbursement, many were disbursed upon after a period longer than 14 months from submission

Strategic Goals & Targets	· · ·			Strategic Objective 4 Promote and protect human rights		Strategic Enablers Enhance partnerships & Improve operations
---------------------------	-------	--	--	--	--	--

KPI7 Access to Funding

