

# Financial Performance as 31<sup>st</sup> December 2023

51st Board Meeting

23 – 24 April 2024, Geneva, Switzerland

\* For Information

GF/B51/15

### **Agenda**

1	Fin	3 - 4	
2	C19	RM update	5 - 6
3	OPI	EX and Strategic Initiatives	7 - 8
4	Ass	set & Liability Management	9
5	Anr	nexes	
	a	Pledges (6th & 7th Replenishments)	11
	b	Grant Cycle 7 update	12
	С	OPEX (regular and C19RM)	13 - 14
	d	Grant Financial performance index & definitions	15 - 16



### **Executive Summary**

### Positive ALM with PO decision to be reassessed for July AFC

✓ Geopolitical tensions & continued volatility of financial markets requires a **prudent approach on the ALM**. The SoF performance & GC7 forecast will be reassessed for the July AFC to determine gap filling opportunities through potential HTM PO.

#### SoF progressing despite continued volatility of financial markets

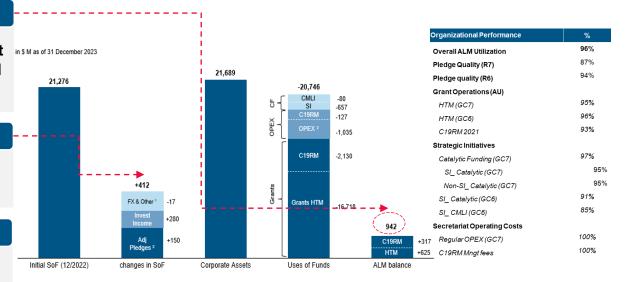
✓ Positive evolution of Sources of Funds driven by good performance on investment income & reversal of previous unmaterialized risk adjustments.

#### GC6 HTM performance is robust & on track to meet Sec. target

- Proximal fin. Info. at 31 Dec 23 re-affirms good performance of GC6 grants, on track to meet Sec. 85% ICA target by the end of the cycle (+-4% margin).
  - □ 70% of GC6 grants ended in Dec 23 already report proxy. ICA of 85%, illustrating strong performance.

### C19RM shift illustrates an opportunity to execute largest RSSH inv.

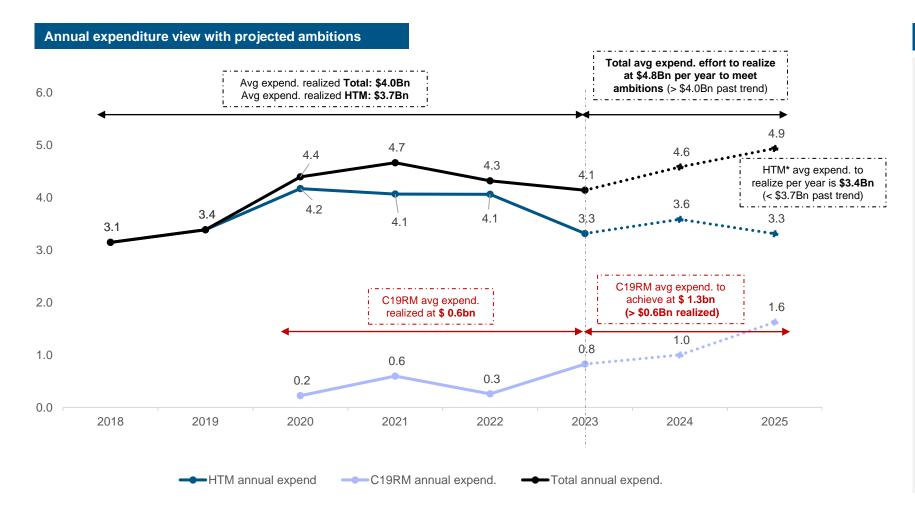
- ✓ Proxy ICA of 61% (+13pp vs June 23) shows progress & also reflects impact of budget re-phasing following the shift.
- √ 99% (or US\$ 2.2Bn) of modelled funds for the shift is already approved, with
  70% (or US\$ 1.5Bn) of the shift directed towards RSSH investments.
- ✓ Past implementation challenges on HTM RSSH highlights implementation risks cross-cutting onto C19RM.
- ✓ Focused oversight required on key RSSH inv. to determine gaps, remove implementation barriers & facilitate agile adjustments in execution modalities.
- ✓ Continued activation of levers such as TAs through the CMLI mechanism to accelerate implementation of C19RM RSSH activities.



By Region - as at 31 December 2023 (High & Core grants)

		нтм				C19RM 2021					
	Cum. Bud.	BU	DU	ICA	ICA	Cum. Bud.	BU	DU	ICA	ICA	
Target		95%	90%	85%	(Q2 2023)	 	95%	90%	85%	(Q2 2023)	
West & Central Africa (WCA)	\$3,691 M	92%	92%	83%	82% 🕇	\$1,007 M	67%	81%	54%	43% 1	
Rest of Africa (RoA)	\$5,196 M	90%	91%	79%	80% 🛊	\$1,181 M	73%	89%	65%	51% 1	
Rest of the World (RoW)	\$2,401 M	94%	93%	82%	72% 🕇	\$606 M	90%	74%	67%	52% ሩ	
Overall Results	\$11,288 M	92%	92%	81%	78% 🛊	\$2,794 M	74%	82%	61%	48% 1	
1									1		
Grants ending in Dec 2023	\$8,304 M	93%	95%	85%					ij		
Grants ending <u>AFTER</u> Dec 2023	\$2,985 M	88%	84%	71%							

### Evolution of in-country execution confirms HTM maturity and the focus required for C19RM to meet ambitions of the shift.



#### **Key Insights**

#### HTM

HTM projected spend ambitions in 2024 (\$ 3.6Bn) & 2025 (\$ 3.3Bn) considered highly realisable with similar performance achieved in the past.

#### **C19RM**

- C19RM expenditure trends illustrate the need for sharp amplification of execution in 2024 & 25 to meet ambitions of the shift (US\$ 1.3Bn avg. annual spend vs US\$ 0.6Bn avg. spend for prior years).
- This requires activation of all levers to reinforce execution capacity & robust oversight to remove implementation barriers & facilitate agile adjustment in execution modalities.

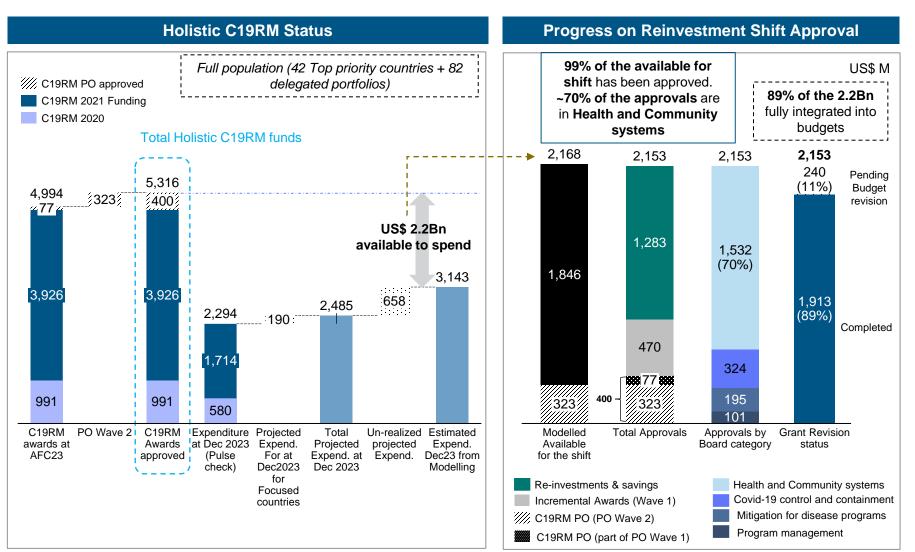
#### Projection assumptions:

- Dec 2023 projected using proximal information for HI & Core grants
- GC6 & C19RM projected at 85% absorption
- \* GC7 projected at 75% after Year 1 and 80% after Year 2 (new KPI targets) based on GAC approvals (~70% of allocation)
- HTM includes GC4, GC5, GC6 and GC7.
- For those trendlines, C19 2020 expend, have been reclassified from HTM to C19RM.



# C19RM - 99% of the modelled funds for the shift is approved. This is an opportunity to execute additional inv. of US\$ 2.2Bn, of which ~70% is RSSH focussed.

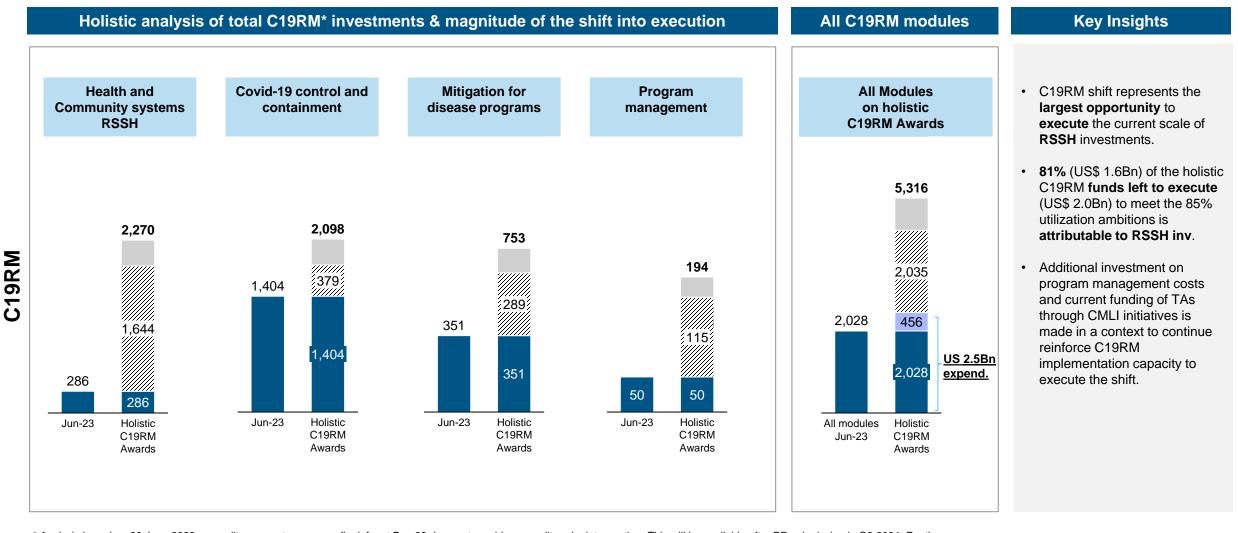
~US\$ 658M modelled unreported exp. at 31 Dec illustrates potential funds available for reprogramming to be reconsidered later in 2024 after PR submission of exp. reports



#### **Key Insights**

- 70% of the reinvestment shift illustrates an opportunity to execute a further \$1.5Bn on Health and Community Systems.
- With history of underperformance on HTM RSSH, it is imperative to establish solid Monitoring & Oversight with defined metrics across all C19RM RSSH activities to track implementation progress and remove barriers to implementation.
- Leveraging on Technical
  Assistance through CMLIs for high
  value & complex activities on C19RM
  RSSH will enable accelerate
  execution to meet ambitions of the
  shift.

# Significant acceleration in Health and Community systems implementation is required to reach the 85% ambition.



<sup>\*</sup> Analysis based on 30 June 2023 expenditure reports as proxy. fin. info. at Dec 23 does not provide expenditure by intervention. This will be available after PR submission in Q2 2024. For the total C19RM modules, the proximal expenditure at 31 Dec 23 is available and projected to have a full portfolio view of expenses against approved awards. To also note that expenditures include Expenditures C19RM 2020 expenditure for the holistic view.

Expenditures

Dec23 Pulse check projected

Potential un-optimized
Gap to 85% target

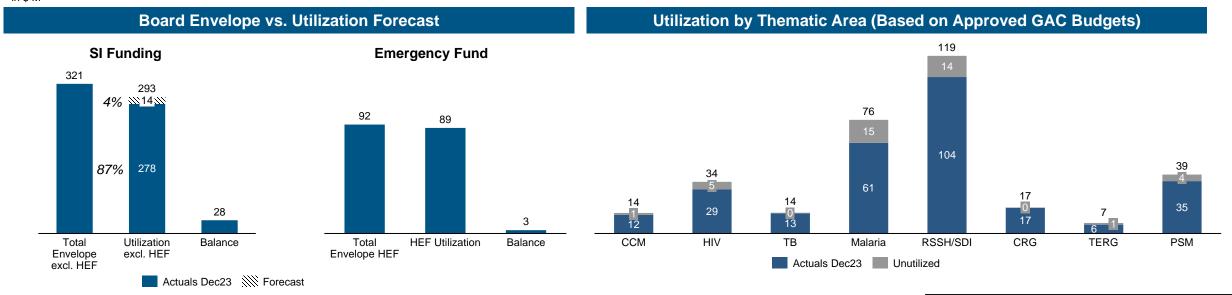
# Holistic View by Nature – Total Sec. OPEX reports a strong combined utilization of 97%, illustrating impact of cost optimization efforts with active budget monitoring

	Reg	Jular OPE	X	OPE	X - C19	RM	Strate	egic Init	tiative	Co-Fur	nding (7	th Repl.)		TOTAL	
in US\$ M	FY 2023 Actuals	FY 2023 Revised Budget	Budget Utilization %	FY 2023 Actuals	FY 2023 Revised Budget	Budget Utilization	FY 2023 Actuals	FY 2023 Budget	Budget Utilization %	FY 2023 Actuals	FY 2023 Budget	Budget Utilization %	FY 2023 Actuals	FY 2023 Revised Budget	Budget Utilization
LFA Fees	47.2	45.9	++	9.2	11.0	84%	-	-		-	-		56.4	56.9	99%
CCM Funding	10.8	10.6	++	0.5	0.8	63%	-	-		-	-		11.3	11.4	99%
Costs Secretariat and OIG	266.8	277.8	96%	28.0	32.7	86%	7.1	8.8	81%	4.2	4.2	100%	306.1	323.5	95%
Workforce	188.1	192.8	98%	20.5	22.5	91%	6.1	8.3	74%	-	-		214.8	223.6	96%
Staff	177.3	188.0	94%	17.4	19.8	88%	4.9	7.4	67%	_	-		199.6	215.2	93%
Individual / Temp Consultants	10.9	4.8	++	3.1	2.7	++	1.2	0.9	++		-		15.2	8.4	++
Professional fees	36.1	38.9	93%	3.4	4.6	73%	-	-		-	-		39.5	43.5	91%
Travel	14.0	15.1	93%	2.0	1.8	++	0.7	0.3	++	-	-		16.7	17.2	97%
Meetings	2.3	2.0	++	-	0.1	0%	0.3	0.3	++	-	-		2.5	2.3	++
Communications	1.7	2.1	78%	0.0	-		-	-		-	-		1.7	2.1	78%
Office Infrastructure	20.8	21.2	98%	1.4	1.8	80%	-	-		-	-		22.2	23.0	97%
Board Constituency	1.1	1.5	75%	-	-		-	-		-	-		1.1	1.5	75%
Depreciation	2.7	4.0	67%	-	-		-	-		-	-		2.7	4.0	67%
External Co-Funding	0.0	0.0		-	-		-	-		4.2	4.2	100%	4.2	4.2	100%
Other Assurances (SO)	0.0	0.0		0.7	2.0	35%	-	-		-	-		0.7	2.0	35%
Opex before non-recurring costs	324.8	334.3	97%	37.7	44.5	85%	7.1	8.8	81%	4.2	4.2	100%	373.8	391.9	95%
Total Non-recurring costs	12.1	5.7	++	0.6	1.2	49%	-	-		-	-		12.7	6.9	++
Opex before non-recurring costs	336.9	340.1	99%	38.3	45.7	84%	7.1	8.8	81%	4.2	4.2	100%	386.5	398.8	97%

# SI fund utilization of 91%¹ shows good progress (+6pp vs. previous fcst) on the backdrop of past implementation delays & exceeds the Sec. utilization target

Positive impact of proactive revision & reallocation decisions contributed to improve SI utilization levels

in \$ M



- Total SI Fund utilization of 91% or US\$ 293 M is projected and already exceeds the Sec. utilization targets. This illustrates good progress from previous implementation delays with the positive impact of proactive revisions & reallocations.
- Actual Fund utilization was 87% at end of December 2023 (US\$ 278M), inclusive of the LLIN SI which was extended to the end of 2024. Actual fund utilization will increase over the remainder of 2024, with ~US\$ 14M available for LLIN SI expenditure in 2024.
- US\$ 14 M of the remaining forecast is mainly attributable to the MAL 3-LLIN SI which was extended until December 2024.
- SIs leveraged revision and reallocation to address bottlenecks and help maximize fund utilization in response to delays encountered in Year 1.
- Potential unutilized funds of US\$ 28 M is driven by delays encountered in the first year of implementation, when countries and CTs appropriately prioritized C19RM, with implications on SI scale up and implementation.

SI	Total \$ M	Implemented by Partners*	Other Imp
Funding	321	23%	78%
Utilization	278	76%	90%

- Partners implement activities that account for about 23% of the total SI portfolio value
- Higher fund utilization among Partners reflects recognition of Partners disbursements as expenditure

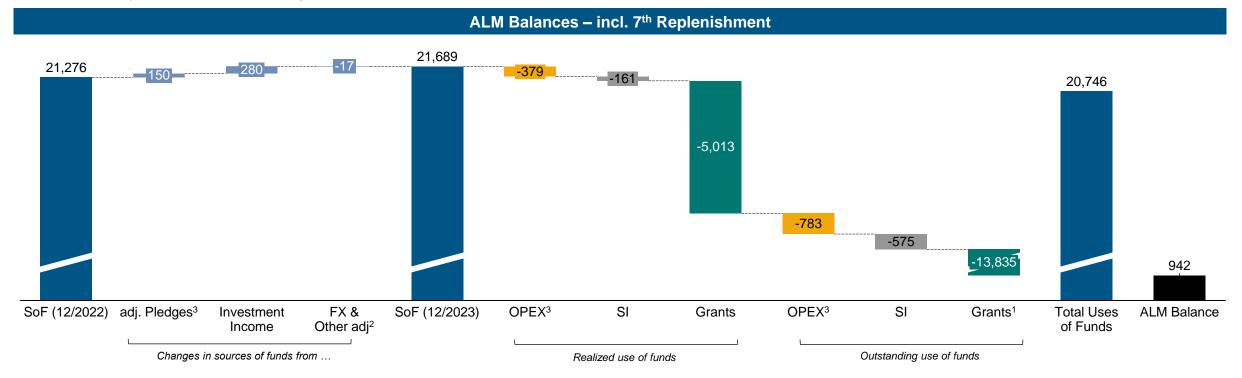
<sup>1</sup> Utilization figures exclude the Emergency Fund GAC approved amount: USD 320.1 M

Partners refers to technical partners engaged through non-competitive agreements

# ALM balance illustrates optimal use of resources with PO opportunities to be considered later in 2024 after start of implementation of GC7 & C19RM shift

#### **Overall ALM until the 7th Replenishment**

Amounts in US\$ millions at reference rate, actuals to 31 December 2023



- Positive combined ALM of US\$ 942M (HTM US\$ 625M; C19RM US\$ 317M).
- Sources of funds shows progress (+US\$ 412M) on inv. income, forex & reversal of some previous unmaterialized risk adjustments.

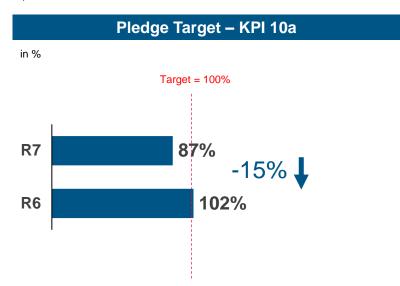


- 1. Includes normative assumption of 95% utilization of GC7 allocations.
- 2. Includes US\$0.5M prior-period FX & Other adjustment highlighted at AFC22.
- 3. Includes US\$ 10M of funding related to operating expenditure funded through co-funding contributions.

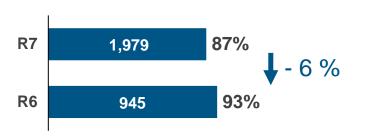


# Good progress on pledge conversion with US\$ 3.8Bn encashed while pledge quality for R7 reflects the impact of pledge adjustments & set-asides

\$ M at reference rate – Dec 23



### Pledge Quality Pledge adjustments in \$ M, pledge quality in %





in \$ M

US\$ 3,783

7th Replenishment

- US\$ 46

US\$ 3,829

6th Replenishment

- Announced pledges of US\$ 15.684Bn reaching 87% of the R7 target of US\$ 18Bn.
- While announced pledges are higher in nominal terms compared to the R6 (US\$ 14.288Bn), it trails by 15% when compared to the previous cycle performance against target.
- Resource mobilization efforts remain ongoing to reach the 7<sup>th</sup> replenishment target.

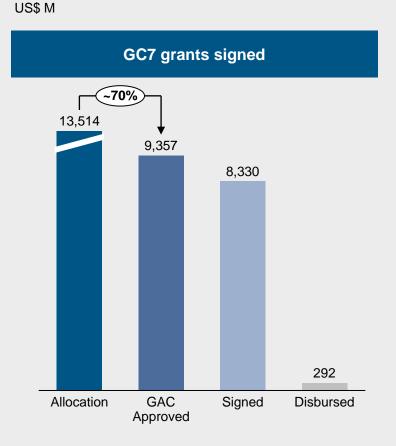
- Pledge quality -6% lower at 87% compared to the similar period under the 6<sup>th</sup> replenishment
- Value of pledge adjustments is higher by US\$ 1,034M and currently stands at US\$ 1,979M in 7<sup>th</sup> replenishment, largely driven by the US unmatched pledge adjustment and increased TA set-asides.
- Absolute cash receipts of US\$ 3,783M lower by -US\$ 46M in 7<sup>th</sup> replenishment cycle compared to the similar period under the 6<sup>th</sup> replenishment
- Cash conversion of 28% comparable to conversion levels for the similar period under the 6<sup>th</sup> replenishment at 29%.
- At Dec'23 conversion rate of the 6<sup>th</sup> replenishment at 96% of adjusted pledges (US\$ 17.1 Bn received out of US\$ 17.8Bn).

Note: Some totals may not add up due to rounding.

# GC7 Grant Update: ~70% of total GC7 allocation approved & marginally higher in monetary terms vs. GC6 for the comparable period.

Strong start to GC7 with disbursements at Dec 23 around 3 times more vs GC6 comparable period

- 2023 was an intense year for the Secretariat, with reprogramming and reinvestment approvals for C19RM taking place concurrently with the process of GC7 grantmaking.
- US\$ 9.4Bn worth of grants approved by 31 December 2023 representing ~70% of total GC7 allocation.
- Strong start to GC7 with disbursements nearly three times more to what was disbursed for GC6 comparable period.





#### Notes

- · Amounts include Grants, Matching Funds, Multi country funds and other (Private Sector, Debt-to-Health, portfolio optimization and other).
- Includes extensions using funds from the relevant allocation cycle only.
- Data extract as at 31 December 2023

### 2023 OPEX reaffirms optimal budget utilization (99%) and limited flexibility to fund emerging needs and other workload related tensions

FY 2023 Actuals & Budget - by cost nature								
in US\$ M	FY 2023 Actuals	FY 2023 Revised Budget	Var. Actu Budg abs	Budget Utilization %				
LFA Fees	47.2	45.9	1.3	2.8%	103%			
CCM Funding	10.8	10.6	0.2	1.4%	101%			
Costs Secretariat and OIG	266.8	277.8	(11.0)	(4.0%)	96%			
Workforce	188.1	192.8	(4.7)	(2.4%)	98%			
Staff	177.3	188.0	(10.7)	(5.7%)	94%			
Individual / Temp Consultants	10.9	4.8	6.0	++	225%			
Professional fees	36.1	38.9	(2.8)	(7.2%)	93%			
Travel	14.0	15.1	(1.1)	(7.5%)	93%			
Meetings	2.3	2.0	0.2	11.5%	112%			
Communications	1.7	2.1	(0.5)	(22.0%)	78%			
Office Infrastructure	20.8	21.2	(0.4)	(2.1%)	98%			
Board Constituency	1.1	1.5	(0.4)	(25.4%)	75%			
Depreciation	2.7	4.0	(1.3)	(32.7%)	67%			
External Co-Funding	0.0	0.0	0.0	0.0%				
Opex before non-recurring costs	324.8	334.3	(9.6)	(2.9%)	97%			
Total Non-recurring costs	12.1	5.7	6.4	++	212%			
Total operating costs	336.9	340.1	(3.2)	(0.9%)	99%			

FY 2023 Actuals & Budget - by Delivery Approach							
in US\$ M	FY 2023 Actuals	FY 2023 Revised Budget	Var. Actua Budg	Budget Utilization			
			abs	%	<u></u> %		
Strategy & Resource Mobilization	34.1	35.1	(1.1)	(3.0%)	97%		
Strategy	8.9	10.5	(1.6)	(14.8%)	85%		
Resource Mobilization	25.2	24.7	0.5	2.0%	++		
Operational Delivery	117.4	122.6	(5.2)	(4.2%)	96%		
Grant Mgt Country Teams	75.4	77.1	(1.8)	(2.3%)	98%		
Technical Delivery	42.0	45.5	(3.4)	(7.5%)	92%		
Secretariat Support / Enabler	81.2	82.3	(1.1)	(1.3%)	99%		
Assurance	24.6	26.1	(1.6)	(6.0%)	94%		
Structural & Technical Adjustments	12.1	5.7	6.4	++	++		
PART A - Total Secretariat	269.3	271.8	(2.5)	(0.9%)	99%		
Operational Delivery	11.8	12.1	(0.4)	(3.1%)	97%		
CCM & CCM Evolution	11.8	12.1	(0.4)	(3.1%)	97%		
Assurance	55.8	56.1	(0.3)	(0.5%)	99%		
PART B - In-Country & Independent bodies	67.5	68.2	(0.7)	(1.0%)	99%		
Total operating costs	336.9	340.1	(3.2)	(0.9%)	99%		

#### **Key Insights**

- Workforce the flexibility on onboarding and short-term coverage has helped to manage workforce tensions and needs in 2023, with an overall workforce utilization of 98%.
- Non-Workforce robust budgetary oversight enabled to create some fiscal space through savings mainly on prof. fees, travel, & comms that allowed funding of identified gaps.

# C19RM Mgmt. & Op. Costs illustrate good utilization levels of 53% with full utilization forecasted by the end of C19RM implementation period

#### **C19RM Management & Operating Costs by Nature**

	YTD Dec 2023 Actuals	ITD 2021 - 2023 Actuals
in US\$ M		,
LFA Fees	9.2	28.7
Other Assurances (SO)	0.7	6.4
CCM Funding	0.5	2.7
Secretariat Costs	27.3	61.2
Workforce	20.5	44.9
Staff	17.4	37.6
Consultants	3.1	7.2
Professional Fees	3.4	8.3
Travel	2.0	3.9
Meetings	-	0.0
Communications	0.0	0.1
Office Infrastructure	1.4	4.0
Total Opex before non-recurring	37.7	99.0
Non-recurring costs	0.6	1.9
Total Actuals	38.3	100.9
Total Envelope	190.0	190.0
Total Utilization  THE GLOBAL FUND  NB: Figures are	<b>20%</b>	53%

#### **Management & Operating Costs by Thematic Area**

	YTD Dec 2023 Actuals	ITD 2021 - 2023 Actuals
in US\$ M		
Secretariat Operational Capabilities	18.4	39.9
Programmatic Capabilities	4.4	10.6
Organizational Risk & Assurance	0.7	1.3
Digitalization and IT security	3.7	8.8
In-Country & External Assurance	10.6	38.4
Structural and Technical Adjustments	0.6	1.9
Total Actuals	38.3	100.9
Total Envelope	190.0	190.0
Total Utilization	20%	53%

- C19RM Management & Operating Costs are mainly driven by workforce and LFA fees, making up 78% of the 2023 full year actual spend.
- Cumulative envelope utilization of 53%, with 2 years remaining until 31 Dec 2025 for the end of C19RM implementation.
- With the current utilization trend, it is expected that the 100% utilization rate will be met by the end of the implementation period.

THE GLOBAL FUND NB: Figures are rounded.

### **Grant Financial Performance Index**

Measurement	Definition	Calculation	Thresholds
Allocation Utilization (Forward looking)	Total amount of funds disbursed and forecasted to be disbursed to a country, against its allocation amount for the Allocation and Grant Implementation Period.	Forecasted Disbursement / Allocation	Allocation Utilization:  >= 91% 75% to <91% Below 75%
Budget Utilization	A forward-looking metric providing visibility on actual disbursements against the latest approved budget and implementation period. This effectively measures the release of funds for Goods & Services to be delivered at country level	(Disbursement + Cash Balance) / Budget	Budget Utilization: >= 95% 85% to <95% Below 85%
Disbursement Utilization	This is indicative of in-country utilization of funds disbursed within the implementation period. It is the proxy assessment of absorptive capacity and indicates potential in-country cash optimization level	Expenditure / Disbursement	>= 90% Disbursement Utilization:  >= 90%  75% to <90%  Below 75%
In-Country Absorption (Backward-looking)	Proportion of the cumulative in-country expenditure against the cumulative grant budget, within the reported timeframe during the Grant Implementation Period.	Expenditure / Budget	>= 85% In-Country

### **Definitions**

# Sources of Funds (SoF) 1. Pledges

#### 1.1 Adjusted pledges

Announced pledges less adjustments for risk and ineligible factors as defined in the Comprehensive Funding Policy (CFP).

#### **1.2 Pledge quality**

Ratio of adjusted pledges to announced pledges where a higher ratio implies a higher pledge quality.

### Uses of Funds 2. Grants

#### 2.1 Allocation Utilization (AU)

Total amount of funds that is disbursed and forecasted to be disbursed to a country against its allocation amount for the Allocation and Grant Implementation Period.

#### 2.2 Budget Utilization (BU)

A forward-looking metric providing visibility on actual disbursements against the latest approved budget and implementation period. This effectively measures the release of funds for Goods & Services to be delivered at country level.

#### 2.3 In-Country Absorption (ICA)

Proportion of the cumulative in-country expenditure against the cumulative grant budget, within the reported timeframe during the Grant Implementation Period.

### **♦ THE GLOBAL FUND**

#### 2.4 C19Rm In-country utilization

Total C19RM expenditure against C19RM awards + Grant Flexibilities. This is a better measurement of financial performance for C19RM given PR has flexibilities to reprogram through grant flexibilities.

#### 2.5 Proximal Financial Information from Pulse Checks

To strengthened oversight and enhance country performance, Principal Recipients now provide key financial metrics quarterly through Pulse Checks for High Impact and Core grants. Although the information shared by the implementers is not reviewed by our assurance providers, the insights gained from those Proximal financial information offer a reliable indicator of absorption (within a +/- 4-5% margin of error). This allows the Global Fund, implementing countries and partners to foresee potential issues and make necessary adjustments.

### 3. Strategic Initiatives (SI)

#### 3.1 SI Fund Utilization

Total amount of funds forecasted to be paid / disbursed against initial SI envelope.

### 4. Operating Expenditure (OPEX)

#### **4.1 Actual Execution**

OPEX Actuals YTD vs against Budget YTD for the reporting period.

#### **4.2 Budget Execution**

Latest OPEX forecast for the full year against OPEX Budget for the full year.